Intelligent Solutions For
VIRTUAL CONTROL

Founded in 2017 in Hong Kong, Virtual Control helps businesses realize strategic objectives through the use of emerging technology solutions by focusing on process automation and process elimination. For doing this, Virtual Control leverages machine learning, data science, artificial intelligence, robotics and computer vision.

The background for this focus is that companies deciding not to adopt disruptive technology run the risk of becoming obsolete, as competitors seize, and effectively use disruptive technology in their businesses.

VIRTUAL CONTROL

Industry	**Projects**	**Market**	**Locations**
AI Technology	4 projects	Worldwide	Hong Kong
Company size	**Team size**	**Cooperation**	
10-50 employees	13 Developers	2018 – present	

Technology Stack

Python	Tensorflow	OpenCV	AWS
Azure	Postgres	Swift	Docker
JavaScript	React	Redux	

CHALLENGES & SCOPE

> Virtual Control needed a technology partner to support its digital strategy and global reach.
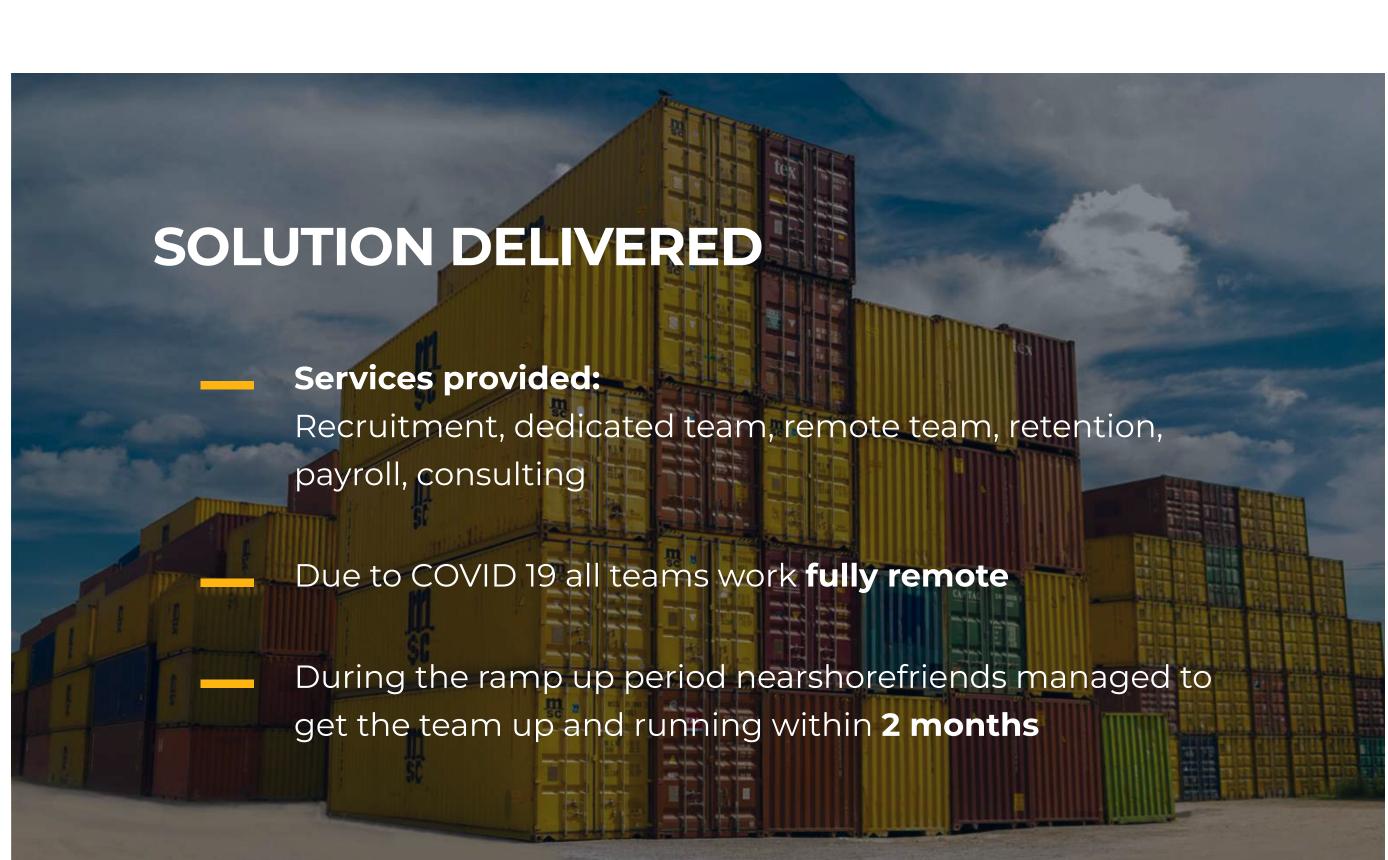
Thomas Bispham - Co-Founder, along with his leadership team needed technical experts to execute their brand vision, develop, test, and deliver the products. To find the technical expertise and expedite the expansion of a dedicated team in machine vision, machine learning, and full-stack software development, Virtual Control was in need of a partner to enable them.

In 2018 Virtual Control decided to look for a partner in Eastern Europe to support their talent expansion with highly skilled individuals. With a skill shortage in the Asian markets, they decided to take a globally distributed team approach to increase the available talent pool. Key to this was accessing a talent pool to grow the team with a partner who knew both the market and could assist in the HR management with a culture in line with theirs.

SOLUTION DELIVERED

— **Services provided:**
Recruitment, dedicated team, remote team, retention, payroll, consulting

— Due to COVID 19 all teams work **fully remote**

— During the ramp up period nearshorefriends managed to get the team up and running within **2 months**

KEY SUCCESS FACTORS
for a fast recruitment

The recruitment process consisted of 3 stages and was executed 100% online:

○ Initial verification of candidates by nearshorefriends

○ Online job interviews

○ Final interview with representatives of Virtual Control

All **three stages** took **less than 2 weeks** per candidate, which was essential for a successful start.

CLIENT'S FEEDBACK

Tamas King
CIO

They identified and onboarded an excellent team for us in a short time to allow our company to deliver on solutions for our clients across the board.